

Owned and operated by The Debt Collection Company Pty Ltd ABN 99 648 404 406 of Suite 533 585 Little Collins St Melbourne, in the State of Victoria ("TDCC").

Standard Charges Policy Statement Effective 3<sup>rd</sup> March 2021

## The Debt Collection Company Pty Ltd (TDCC) Work on a 'No Collection No Commission' policy

### So, what do we mean by "No Collection No Commission Policy"?

This means that TDCC will contact your debtor by the information provided by you: This includes Telephone, Text, Email & Standard letter correspondence to arrange for the payment/s to be made if by full or by instalment arrangement. If by instalment arrangement TDCC will follow as part of the agreement until paid in full. Our agents are highly experienced and are results driven as well this is this being your income it is how we make ours, so we both have the same result in mind.

### So, what is not covered under the "No Collection No Commission Policy"?

Although we prefer not to create expenditure it is required from time to time when debtors don't comply and alternative action maybe required. So, any out of pocket expenses such as ASIC searches, Bankruptcy Searches, Title Searches, Skip tracing or having to deal with 3rd party legal representatives (such as Solicitors, Liquidators or Bankruptcy Trustees) will be charged without notice if required. Any large expenses such as litigation costs, certified mail, field calls will only be charged as approved by our clients, for more information on out of pocket charges please contact our office. For more information on Litigation and taking Legal Action contact us directly.

### The Commission Rates and Standard Charges:

TDCC offers the best results with no upfront or hidden fees. Below are the following debt amounts and Commission Rates.

Please note that a correct service address and valid contact telephone number is required to commence action, otherwise a charge of \$143 will be charged to locate these details as part of a skip-trace. Debtor Company/Business/Partnership/Sole trader accounts will require an ASIC search compiled by TDCC at a cost of \$84.70 per entity.

### How do I know what commission will be charged?

Debt collection commission is charged based on two values. **One** the value of the debt and **two** the age of the debt (The day it became due to how long it has been overdue). So, an example of the scale chart below would mean that a debt between \$1,000 and \$4,999 that was 18 months old would be charged at a commission rate of 30%.

<b>The Debt Collection Company Costs &amp; Charges</b>			
<b>Debt Commissions</b>			
<b>Debt Value</b>	<b>Less than 12 Months</b>	<b>12-24 Months</b>	<b>Over 24 Months</b>
Less than \$1000	30%	40%	50%
\$1,000.00 - \$4,999.99	22%	30%	40%
\$5,000.00 - \$9,999.00	15%	22%	30%
\$10,000.00 - \$20000	13%	20%	25%
\$20,001.00 and Over	10%	15%	20%
<b>Minimum commission charge is \$60 inc of GST</b>			

### So how does the Commission charge all work?

Commission is charged on what payments are received by you the client or by **The Debt Collection Company Pty Ltd (TDCC)** on a contra basis. **Example:** So, what this means is that if TDCC receive \$200 from your debtor on a \$2000 debt in February and your commission is set 25%. TDCC will charge \$50 for the collection in commission and the balance of \$150 less expenses will be disbursed to the client. Disbursement of these funds would then take place the following month of March (Approx. 3rd-7th) after a full audit of accounts for all clients is completed. At the end of January, you will also receive a statement confirming the receipt of payment and the disbursement for the date advised. If your debtor has paid you directly, an invoice will be raised at the end of that month for the commission value and any other costs that may have occurred.

### So, will there be other charges?

Unfortunately, we cannot confirm any other charges would be required until action has commenced, other than the ASIC Search and skip-trace as stated in the heading “**The Commission Rates and Standard Charges**”, However any other action is only at the approval of our client and the rates for those actions are listed below.

<b>Action Charges</b>			
<b>Item</b>	<b>Charge</b>	<b>GST</b>	<b>Total</b>
<b>General</b>			
Skiptrace	\$ 130.00	\$ 13.00	\$ 143.00
LOD	\$ 37.50	\$ 3.75	\$ 41.25
Solicitors Letter Of Demand	\$ 230.00	\$ 23.00	\$ 253.00
ASIC	\$ 77.00	\$ 7.70	\$ 84.70
Title Search (Per Search)	\$ 43.20	\$ 4.32	\$ 47.52
Bankruptcy Search	\$ 69.05	\$ 6.91	\$ 75.96
VCAT Order Transfer Magistrates Court	\$ 60.00	\$ 6.00	\$ 66.00
Field Call (Local)	\$ 140.00	\$ 14.00	\$ 154.00
Field Call (Non Local)	\$ 200.00	\$ 20.00	\$ 220.00
Debtor Account Reconciliations	\$ 60.00	\$ 6.00	\$ 66.00
Bankruptcy/Liquidation Charge	\$ 60.00	\$ 6.00	\$ 66.00
<b>Due Diligence</b>			
Credit Application Check Minor	\$ 117.00	\$ 11.70	\$ 128.70
Credit Application Check Major	\$ 210.00	\$ 21.00	\$ 231.00

### What about legal Action, will I be charged?

All legal action is at the cost of the client, TDCC will request a quote from its pool of solicitors to engage a best price. All legal action is only taken upon client approval.